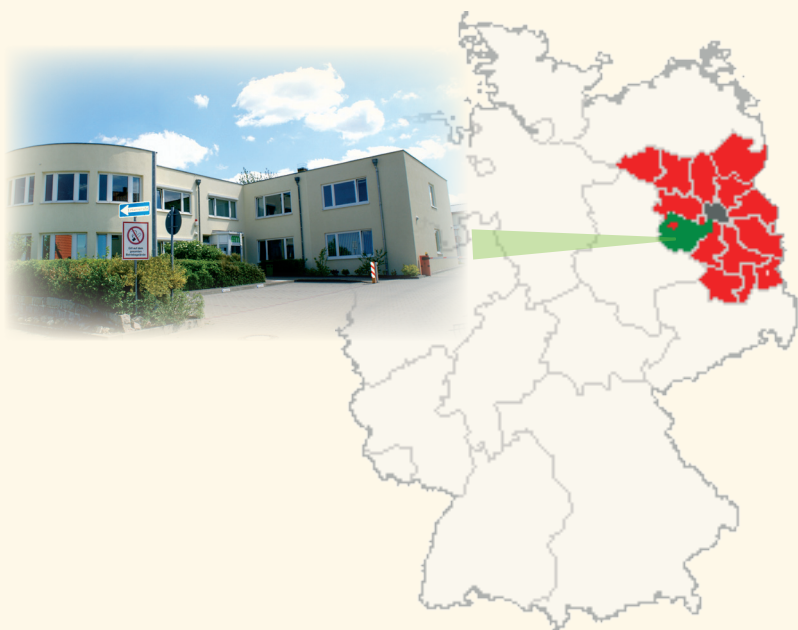




ABFALLWIRTSCHAFT
POTSDAM-MITTELMARK GmbH



www.apm-niemegk.de

■ About us

Our company history begins with the foundation of the owner-operated municipal waste management company for the district of Belzig on 01/01/1992 with its roots in parts of the nationally-owned service company of the Belzig district council. We were the sole waste management company for the former district of Belzig at the time. Following the reorganisation of districts and formation of the Potsdam-Mittelmark (PM) district on 01/01/1994, our owner-operated municipal company then took on extended waste disposal duties across what was now the second-largest district in the state of Brandenburg in terms of area.

Our fields of business were consistently extended in the years that followed.

Responding to changes in the waste disposal market, APM Abfallwirtschaft Potsdam-Mittelmark GmbH, or APM GmbH in short, was founded in 1999 as the district's own waste management company. With a view to future requirements for increasingly environmentally-focused waste disposal, the district assembly voted to bring the Niemegk site into operation. This took place on 01/01/2012. Since then, the Potsdam-Mittelmark district, the public body responsible for waste disposal, has commissioned us, a certified, professional waste management company with approx. 200 employees, to perform the following services:

- In the PM district, we transport and dispose of
 - residual waste
 - cardboard and paper
 - bulky waste
 - green waste and bio-waste
 - commercial waste
 - electrical appliances
 - abandoned waste
- In the PM district, we connect with citizens through
 - the operation of three recycling and customer advisory centres
 - the administration of waste collection charges
 - the provision of individual customer and waste management advice
 - the performance of public relations work
- We offer individual waste management solutions, e.g.
 - in the small and large container segment
 - with self-loading technology

Equipped with state-of-the-art technology and a high degree of expertise and motivation, our employees are available for these varied tasks.



D. Grund
Managing Director of APM GmbH

■ Residual waste and paper collection using the interchangeable containers system

Interchangeable containers are part of an optimised transport and logistics system. Our side-loading and rear-loading refuse collection trucks, deployed all across the district, do not have to leave their routes in order to empty the full containers at waste disposal plants far away



The collection truck remains in its area of deployment and simply swaps its full transport container for an emptied transport container at an intended location.



The waste collection truck can then continue on its deployed route.



The full interchangeable container is transported together with another full interchangeable container on a bulk tipper to the waste disposal plant for emptying. We implement this transport system across the district for the collection of residual waste and cardboard/paper.

■ How bio-waste disposal works in the PM district

Citizens in the PM district are offered two different collection systems for organic waste. There is a green waste sack collection system for purely green waste only, e.g. leaves, grass clippings and balcony and house plants.

However, green waste sacks are not collected all year round, but during the growing season from March to November only.

We make 120 l and 240 l bio-waste containers (a very special container known as a Compostainer*) available to citizens in the PM district. Besides all green waste, these biowaste containers can also be used for all kitchen waste, fruit and vegetable waste, small animal bedding & litter, etc.



What makes the Compostainer* different to "normal" bio-waste containers?

Thanks to its intensive ventilation system, the Compostainer* ensures aerobic composting of the bio-waste at up to 50 degrees Celsius, meaning less odours and fewer grubs.

Air circulation in the Compostainer* is achieved through openings in the sides and lid and internal spacer ribs. The Compostainer* thereby creates the conditions for aerobic collection of the bio-waste and a safe fortnightly collection cycle.

(Compostainer* source: www.recyclingmagazin.de)

■ Always close to citizens

Not all waste and reusable materials, such as renovation and construction site waste or hazardous waste, can or should be collected through the household waste collection in the PM district.

Citizens may not be happy keeping some less common waste, such as bulky waste, cardboard and electrical items, until the next waste collection date as these items take up too much room.

Or citizens may have hazardous waste that cannot be stored until the mobile hazardous waste collection unit is next in their area. The PM district provides citizens with three recycling depots where they can bring their waste themselves in such instances.



The three recycling depots in Niemegk, Werder and Teltow are operated by us, the APM GmbH.

The recycling depots also function as a recycling and customer advisory centre. This means that citizens can come to the centres and receive advice locally on any waste disposal query directly from our experienced staff free of charge.

Waste which cannot or may not be collected as part of the statutory "free" waste collection can result from construction, renovation and clean-up work.

Some citizens may not then be in a position to bring this waste to the recycling depot themselves.

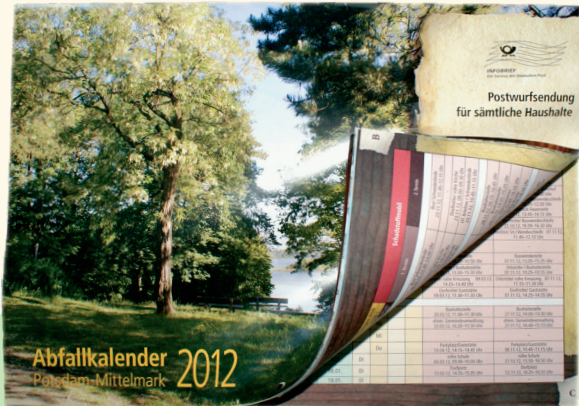
Or they may find they have large quantities of waste but not the means of transport necessary to bring it to the waste disposal plant.

Citizens may avail of our container service for this. It offers various waste disposal options. Citizens can even request that we load the container.



As a certified waste management company, we are able to transport a great deal of waste and perform specialist and environmentally-sound waste disposal with our container service. Our container segment has various skips and containers for bulk trailers available with the relevant vehicles.

■ Convenient and continuously updated waste advice



The citizens of the PM district traditionally receive a new waste calendar each year.

With a print run of 113.500 copies, this is sent by post to all homes in the PM district.

The waste calendar contains all waste collection dates and lots of handy waste management information.

To ensure that citizens can also use the waste calendar as a wall calendar, it is framed attractively with current topics or interesting information from the Potsdam-Mittelmark region. Unfortunately, the inherent disadvantage of printed material such as waste calendars is that changes and updates cannot be integrated at short notice after printing.

In spite of this, citizens must always be kept up-to-date. To accommodate this, we use our website to always provide citizens with the latest news.

Citizens can correspond with us outside of business hours using the various contact forms on our website and/or register for various services.



Smartphone and iPhone users can also download our free app to check their waste collection dates and the latest messages at any time.

■ Focusing on a green future

It's good to know that APM GmbH, together with the Potsdam-Mittelmark district, has not only implemented customer-focused waste disposal but is also making a long-term contribution to green thoughts and actions with the emphasis on recycling amongst our citizens.

And because it is never too early to start on matters such as these, APM GmbH offers free lessons to eager and interested children's institutions and primary schools on the following topics and more:

- How can we avoid waste?
- How and why should we sort waste?
- How is waste disposed of and recycled?
- What is hazardous waste and how can this be disposed of correctly?
- What is littering and what can we do to prevent it?

We provide lots of tips and support interested institutions with project days on environmental and waste themes. With our colouring book and „Ab in die Tonne“ (Off into the bin) game, children are introduced to waste topics through play.



Using the APM's "virtual flea market" on our website, young and old citizens have the opportunity to practice waste avoidance themselves. Privately owned objects from our homes, yards and gardens can be offered there as a giveaway or in exchange for something else.

When looking for something in particular, the APM's virtual flea market also facilitates the placement of a want ad or offer to make an exchange. Of course, this service is free of charge to citizens.



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